

# The Future Terminal Summit 2020

## AGENDA

### DAY ONE – 21<sup>st</sup> October 2020

08:00 | REGISTRATION and COFFEE

08:40 | CHAIR'S WELCOME and Opening Remarks

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08:50 | **OPENING KEYNOTE**

**A Wealth of Opportunities: IoT in Airports**

- How IoT is much more than just improving efficiency. A look at how technology can transform the traveler experience and generate new revenue streams
  - A look at some of the main ways in which IoT has affected airports' development. How will this trend will continue?
  - Some of the major developments within airports - AI, AR, VR, Machine Learning, Intelligent Automation, Blockchain, Drones and Robotics
  - How aviation has traditionally set a very high standard for traveler experience – using that as a key driver for incorporating IoT
  - How the key is finding not the most cost effective but the most profitable technologies to use.
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21<sup>ST</sup>-22<sup>ND</sup> OCTOBER 2020 – LISBON. PORTUGAL

## DAY ONE – 21<sup>st</sup> October 2020

09:20

### PANEL DISCUSSION

#### Increasing profitability: How can airports make IoT work for them financially?

- Creating new revenue streams with IoT
- 'Selling in' new technology to the board
- Deriving revenue through services
- Using IoT to sell more: Wi-Fi access points sensors to measure the dwell time of people for signs and advertising
- The possibility of creating products with partners that can then be sold to other industries

10:15

### NETWORKING COFFEE BREAK + PRE-SCHEDULED 1-2-1 MEETINGS

11:25

### CASE STUDY: BIG DATA

#### Getting a handle on Data: Aggregate. Analyse. Act.

##### *What to do with it, and what is the benefit to the organisation?*

- Managing the sheer volume of IoT data... *What can we do with it?!*
- Delivering a smooth, seamless running operation from curb to gate
- Predictive Maintenance: Proactively managing your assets with data
- Managing aircraft flow
- Advanced Analytics: Elevating data to accelerate opportunities



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### CASE STUDY SESSION: SELF-SERVICE CHECK-IN

**Moving from traditional airport check-in, to complete self-check-in and beyond...**

- Going total self-service: Paperless passenger processing
- Reducing cost with total automation: Rolling out self-service across the terminal
- Self-tagging for bag drop: Creating completely automated check-in
- One ID: The end-to-end biometric passenger journey vision

12:20

### FACILITIES AND PROCESSES CASE STUDY: OPERATIONAL EFFICIENCY

**Intelligent facilities and processes - utilising latest IoT technologies to inform and streamline airport facilities**

- Operational Efficiency: driving the adoption of IoT technologies
- Online inspection systems; tools provided to maintenance grounds crew and connected to the web with GPS functionality. Connecting findings to a map.
- Smart bathrooms: Preventing shortages and breakdowns with real time insights
- What's on the long-term horizon for IoT applications supporting efficiency at airports? *Autonomous vehicles, tenders, baggage carts and more...*
- Human Vs Robot delivery  
Fuel and baggage delivered by Robots = more flights, but less jobs

12:45

### NETWORKING LUNCH

**DAY ONE – 21<sup>st</sup> October 2020**

**13:55**

**CASE STUDY – EXAMINING OUTCOMES**

**What are the true outcomes of using IoT technology?  
Avoiding deploying technology for technology's sake**

- A look at how we automation changes the business model
- Unlocking the IoT potential for Ground Handling
- Practical delivery: How do you get these technologies to work and to actually deliver value?
- Moving past the hype to achieve actual results and make strategic choices when choosing technologies

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**14:15**

**PRACTICAL SOLUTION SESSION**

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**14:45**

**IMPLEMENTATION SESSION**

**Creating the smart airport – what are the barriers to implementation?**

- Defining the airport's business goals and deciding what needs to be achieved
- Selecting a potential IoT project to a fit the defined needs of the airport: the importance of a planning process to help airport leaders navigate all the options
- Barriers to IoT implementation: Safety, security, privacy, technology and infrastructure, concerns over ROI, funding and financing
- How with the right team, a thoughtful plan and supportive buy-in, airports can use IoT to create a better, more profitable operation



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21<sup>ST</sup>-22<sup>ND</sup> OCTOBER 2020 – LISBON. PORTUGAL

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**15:10**

**NETWORKING COFFEE BREAK + PRE-SCHEDULED 1-2-1 MEETINGS**

**16:20**

**PRACTICAL SOLUTION SESSION**

**16:40**

**CASE STUDY IoT CYBER SECURITY**

**Using Athens Airport as a 'live lab' to mitigate risk from IoT applications**

- A major overhaul - the fitting of sensors throughout Athens terminal to manage all operational systems from air conditioning to e-gates
- CHARIOT – EU funded testing and validating of industrial IoT safety; monitoring the sensors in a secure and safe way before they go live.
- Airports' vulnerability to cyber threats which may replace physical terrorism or be combined during an orchestrated attack
- Traditional IT infrastructure (servers, desktops, network devices) sharing connections and networks with mission critical systems
- The risk of areas such as baggage handling, environmental control, access control, fire control and airfield lighting systems being open to attack.



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17:00

### ROUND TABLE SESSIONS

#### 10 roundtables tackling the key themes of the Summit.

Led by leading industry practitioners these sessions will be a lively discussion with like-minded attendees. Together you'll dig deep into the topic, sharing knowledge and uncovering practical solutions and strategies to your common pain points.

#### Choose from:

- Check-in
- Facilities and processes
- Data
- Monetising IoT
- Smart airport
- Cyber security
- Customer experience
- Terminal design
- Passenger journey
- Seamless security

18:00

### DAY ONE CLOSE – ROOFTOP DRINKS RECEPTION



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21<sup>ST</sup>-22<sup>ND</sup> OCTOBER 2020 – LISBON. PORTUGAL

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08:00 | REGISTRATION AND COFFEE

08:50 | CHAIR'S OPENING REMARKS

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09:00 | **CUSTOMER EXPERIENCE CASE STUDY**

**A look at the passenger journey and how IoT can improve customer experience**

- Redesigning the passenger journey: Increase customer satisfaction, whilst reducing costs and increasing capacity
  - Tech to take the tedium away  
Reducing queuing in security and immigration with e-gates, facial recognition and biometrics
  - Taking activities OUT of the terminal. Exploring the possibilities of in-town / off-site check in terminals so travelers don't have heavy bags to carry
  - Leveraging digital way finding to improve the passenger experience
  - Resisting change. Overcoming passengers fear of change and new technology
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21<sup>ST</sup>-22<sup>ND</sup> OCTOBER 2020 – LISBON. PORTUGAL

## DAY TWO – 22<sup>nd</sup> October 2020

09:25

### PRODUCT DEVELOPMENT CASE STUDY – MONETISING IoT

#### Finding non-traditional revenue from new technological developments

- Using blue tooth and WIFI tracking, wearable / smart devices to track passengers and wait times
- Using data to manage passengers' expectations through the terminal
- Real time bathroom maintenance with wearable technology
- Taking those devices into hotels and other industries where such intelligence might be useful as a traditional source of revenue
- Future product development – what's in the pipeline?

10:15

### NETWORKING COFFEE BREAK + 1-2-1 MEETINGS

11:25

### PRACTICAL SOLUTIONS SESSION





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11:50

### DESIGN THOUGHT LEADER PRESENTATION

#### The Future Terminal

- What's next? Identifying priorities for change, and the order of adoption of IoT technologies in an airport setting
- Connecting smart city to smart airport. How far away are we and what are the implications?
- Future capacity; projected growth is HUGE. Is it possible to keep the costs the same whilst doubling capacity through intelligent automation?
- Should we completely re-think the terminal in terms of its function? How many things can be done outside the terminal to reduce capacity

12:15

### PASSENGER JOURNEY CASE STUDY

#### Moving Forward with Biometrics

- The future of biometrics. How close are we to using it for the whole passenger journey through the terminal?
- Navigating the challenges of implementing biometrics at immigration
- A look at the end-to-end use of biometrics  
Check in to boarding pass control to gate – eradicating the boarding card
- The implications of biometrics from the airport's perspective  
Gaining knowledge of where your passenger is at all times; efficiency of system
- The implications of biometrics from a passenger's perspective – is resistance inevitable?
- In an ideal world all airports / passengers would have a dedicated solution



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21<sup>ST</sup>-22<sup>ND</sup> OCTOBER 2020 – LISBON. PORTUGAL

**12:40 NETWORKING LUNCH**

**13:40 CASE STUDY - SECURITY IMPROVEMENTS**

**A move towards a seamless journey to move traffic through the airport using security cameras**

- Intelligently using security cameras to manage the airport experience
- The seamless journey
  - o Passenger 'checks in' and is issued with a mobile identity token
  - o Allows access to all other points on the journey including the plane without the need to produce a ticket or passportThe next step: Extending that identity check to the arrival airport
- Process is currently strewn with data protection and technology issues yet to be resolved by countries and governments but could be possible in the future

**14:05 PANEL DISCUSSION**

**What are the barriers to IoT implementation and how can we overcome them?**

- Safety, security, and privacy: How the compromise of digital data can have real-world consequences
- Large IoT implementations and connecting and operating disparate systems
- Prioritising addressing the talent and technological skill gaps
- Allaying ROI concerns ROI when there are few test cases
- Funding and financing

**15:05 CHAIRS CLOSING REMARKS + END OF SUMMIT!**